**OUR CULTURE**

**Founded in 1978 in Switzerland, NGL Cleaning Technology SA is a benchmark company specializing in water-based chemistry, environmentally friendly cleaning and surface preparation, as well as water treatment solutions.**

**Our employee focused corporate culture is based on simple values – well-being, respect, listening, and professionalism. Our team is made up of experts, chemists, water treatment specialists, as well as many high-quality support staff who work together to offer our customers outstanding products and services. NGL offers a dynamic and friendly working environment, both rich in convictions and values. Everyone participates actively in the development of the group and contributes to the success and evolution of the company.**

**NGL Cleaning Inc. is a subsidiary of NGL Cleaning Technology SA based in Elmhurst, IL (Chicago). NGL Cleaning’s expertise lies in the formulation and distribution of products intended for interoperation cleaning and surface preparation, as well as turnkey water treatment solutions for our clients active in various fields such as precision optics, medical implants, ophthalmic optics etc.**

NGL Cleaning Inc. is looking for a **TECHNICAL SALES REPRESENTATIVE**, for our North American and South American markets. In this role, you will report directly to the Managing Director of NGL Cleaning Inc.

We offer a complete training on our product. **Any level of experience welcome**.

**Technical Sales Representative Responsibilities:**

* Present, promote and sell products/services to existing and prospective customers
* Follow up and maintain existing customer base to ensure retention and future sales
* Plan and schedule customer meetings
* Perform market research for new potential customers
* Work closely with current distributors
* Establish pricing negotiation with current/potential customers
* Regular reporting to management
* Coordinate sales efforts with team of experts in Switzerland
* Identify and develop new sales opportunities within defined sales area
* Must be willing to travel at a minimum of 50% of the time
* Attend trade show events and exhibitions
* Achieve agreed upon sales targets

**Preferred Qualifications:**

* Technical or commercial background, with a high curiosity for the second
* Fluent in English, second language a plus
* Good IT skills
* Motivated self-starter
* Environmentally conscious
* Excellent communication and relationship
* Sales and negotiation skills
* Good listener
* Valid driver’s license

If you are interested in applying for our Technical Sales Representative position, and joining NGL’s dynamic world-wide team, please send your resume and cover letter to: b.krogh@ngl-group.com